

25

**LEO LYNCH GROUP****TOTAL TURNOVER: €74.9M**

ROI TURNOVER: €71.2M

INTERNATIONAL TURNOVER: €3.7M

YEAR END: 31/12/2018

ADDRESS: 16 Fonthill Industrial Park, Clondalkin, Dublin 22.

PHONE: 01 626 1144

WEB: www.leolynch.com

KEY EXECUTIVES: Sean Smith, Group Managing Director; Conor Lynch, Group Financial Director; Brian Sterling, Director; Joe McCarthy, Director; Ciaran O'Donnell, Business Development Director.

KEY ACTIVITIES: Mechanical, Process and Electrical Engineering, Maintenance and Facilities Services.

Established in 1956, Leo Lynch provides engineering services to the biopharma, advanced technologies, healthcare, commercial, retail, food and public sectors. It also has a facilities services sister company, Interact, which continues to thrive year-on-year.

Turnover in 2018 grew to almost €75m, a 20% increase on the previous year's turnover and confidence is high that turnover will increase again this year.

PROJECTS

Leo Lynch has been involved in some high profile projects in the last year – of particular note are Takeda's new biopharma facility



10-11 Molesworth Street, Dublin.

in Dunboyme, Co Meath; 10-11 Molesworth Street, Dublin; and Capital Dock, Dublin. The company is currently working on MSD's new biopharma facility in Swords and has won significant process-mechanical contracts in the wider FDI sector.

In addition, Leo Lynch has built and maintains a very steady workload with its existing clients.

"Existing, repeat-business clients are a mainstay of the business and are truly valued," says Sean Smith, Group Managing Director, Leo Lynch.

Long-term clients include BMS, SK Biotek, Diageo, Takeda, Glanbia, Analog and Pfizer.

The company also continues to work in Bahrain, where a significant data centre project was completed last year.

INTEGRATED MANAGEMENT SYSTEM

Leo Lynch takes a proactive approach to health and safety. The company's integrated management system interlinks the ISO 9001:2015 accredited quality system with its Safe-T-Cert accredited health and safety system and its ISO 14001:2015 accredited environmental management system. Rigorous implementation of its IMS has shown significant benefits and savings in project execution, which are passed on to clients. Leo Lynch's uses Lean practices and BIM as part of its IMS. **C**

26

**KEATING****TOTAL TURNOVER: €70.9M**

ROI TURNOVER: €70.4M

INTERNATIONAL TURNOVER: €0.5M

YEAR END: 31/12/2018

ADDRESS: Kilmihil, Co Clare.

PHONE: 065 905 0090

WEB: www.keatingconstruction.ie

KEY EXECUTIVES: Gordon O'Regan, Chief Executive Officer; Brendan Phelan, Chief Financial Officer; Louis Keating, Preconstruction Director; Lorchan Hoyne, Contracts Director; Brian O'Loughlin, Quantity Surveying Director; Richard Browne, Contracts Director; Jim Kelly, UK Contracts Director.

KEY ACTIVITIES: Engineering Contracting – Marine, Civil Engineering, Building and Heritage.

In the last 30 years, Keating is proud to have established and built upon an impressive track record of delivering highly complex and technically challenging engineering projects within the marine, civil engineering and building environments across Ireland and the UK.

Keating has added a number of significant and award-winning projects to its portfolio in the past year. These include the Design &



Cape Clear Island harbour redevelopment and storm gates.

Build of quay walls, new berths and linkspans at Dublin Port; The Cavanagh Bridge at University College Cork; Audi Garage, Limerick; West Pharma extension, Dublin; and Dingle Harbour works in Co Kerry.

Keating has developed new and repeat business because it is recognised for its safety record, engineering excellence, and ability to devise innovative, cost-effective solutions. It takes a collaborative approach to work with clients to meet all project needs and deliver exceptional outcomes.

Its continuing success is in part down to the professionalism and expertise of its people as it invests in the ongoing development of their skills. The company also places a strong emphasis on local community engagement. **C**