

# **LEO Supports for Construction SMEs**

## Why this matters now

Local Enterprise Offices (LEOs) now provide key supports to small businesses with 1–50 employees. That brings many CIF members into scope for funding and hands-on consultancy across Lean, Digital and Green – plus core grants for feasibility, start-up and expansion.

# What's on offer

# Core advisory & capability supports

- Training, Workshops & 1-to-1 Mentoring
  Practical sessions in finance, marketing, digital, management and more. Use mentoring to shape a clear plan before applying for grants.
- Management development & networking

  Peer learning, business advice clinics and sector events to share solutions and build capability across your team.

Support	What it does (Outcome)	Funding / Scale	Who it's for (Eligibility – quick)	Key conditions	Typical construction use-cases	How to apply
Lean for Business	Streamlines processes, reduces waste; primes teams for digital adoption. Slides cite avg savings ≈ €34k and ~31% output lift (illustrative).	Up to 2 days one-to-one Lean consultancy; €50 client contribution.	Micro ≤10 FTE; on a limited basis via LEO for non-EI/IDA firms with 10–50 FTE.	Availability at LEO discretion; ineligible sectors: primary agriculture, fishery/aquaculture, coal & steel; activities posing reputational risk (e.g., gambling per 1956 Act, adult entertainment, tobacco, non-medicinal cannabis products).	Standardise site & office workflows; pull-planning, site diaries, procurement & approvals clean-up; SOPs that make later software adoption stick.	Speak to <b>LEO Business Advisor</b> → short application  → matched Lean mentor →  deliver 1–2 days →  implement quick wins.
Digital for Business (Diagnostic & Roadmap)	Independent digital audit of current systems, gaps, integrations; vendor-agnostic roadmap (often with site visit).	Up to 3 days with a matched consultant (LEO-funded assignment).	1–50 employees, ≥6 months trading, registered, solvent, operate in your LEO area, and not EI/IDA clients.	Not a marketing plan; focuses on operations & systems. Sets up clear specs for quotes and implementation.	Job/field tracking; CRM; finance/payroll; document control; cyber basics; analytics & (where justified) paid AI copilots.	Advisor call → online application → submit financials, latest management accounts, Tax Clearance → complete diagnostic → receive roadmap.
Grow Digital Voucher (Implementation)	Part-funds new, off-the-shelf software + implementation/training explicitly recommended in your diagnostic.	<b>50%</b> of eligible costs; <b>€500–€5,000</b> grant per application.	Same as Digital; plus Digital for Business completed in the previous 2 years.	No upgrades to existing systems; no retrospective purchases; buy only after Letter of Offer (approval path includes Investment Committee).	Implement field service/job tracking, CRM, finance, e-commerce apps, cybersecurity tools, analytics & paid Al copilots per roadmap.	Apply post-diagnostic → evaluation → <b>Letter of Offer</b> → <b>purchase</b> → <b>claim</b> with invoices/proof of payment.



# Eligibility & how to apply

### Eligibility — quick reference

#### 1. Lean for Business

- Open to micro (≤10 FTE) and, on a limited basis through the LEO, non-EI/IDA firms with 10-50 FTE.
- Ineligible sectors (LEO policy): primary agriculture, fishery/aquaculture, coal & steel; activities posing reputational risk (e.g., gambling/gaming per the Gaming & Lotteries Act 1956, adult entertainment, tobacco, non-medicinal cannabis products).

### 2. Digital for Business & Grow Digital Voucher

- 1–50 paid employees, 6+ months trading, registered, solvent, operating in your local LEO area, and not Enterprise Ireland/IDA clients.
- Grow Digital requires a Digital for Business project completed within the last 2 years.

## What costs are typically eligible (Grow Digital)

- New, off-the-shelf software licences (e.g., job-tracking, CRM, finance, analytics/Al tools).
- Implementation, configuration and user training tied to that software (subject to programme rules).
- Not eligible: upgrades to systems you already own; retrospective purchases (before approval).

### **Application Steps & Evidence**

- 1. Talk to your LEO Business Advisor (use LocalEnterprise.ie to find your county/city office).
- 2. Confirm eligibility and request the online application.
- 3. Prepare documentation: latest financial statements, most recent management accounts (your LEO may specify a cut-off month), Tax Clearance.
- 4. For Grow Digital: ensure your Digital for Business report explicitly recommends the items you intend to fund.
- 5. **Approval pathway:** LEO assessment → **Investment Committee** decision → **Letter of Offer** → **purchase** → **claim** (keep invoices/proof of payment). *Tip:* **Do not purchase** before your **Letter of Offer**—retrospective spend is ineligible.

## **Good practice for CIF members**

Sequence Lean for Business → Digital for Business → Grow Digital for smoother change and better adoption on site.

### **Get Started**

- Find your LEO & book an advice call: LocalEnterprise.ie → Find Your Local Office.
- Ask for: Lean for Business, Digital for Business (up to 3 days), and if recommended the Grow Digital Voucher (50% grant, €500–€5,000).
- Mention you're a CIF member and that you want to discuss construction-specific digital tools and site adoption.
- Stay informed: watch for LEO monthly "Digital Boost" webinars and mailing-list updates for dates and application windows.

Prepared by CIF for member use. Programme details/eligibility are subject to change by LEO; confirm specifics with your local office at the application stage.